

NEWSLINE September 2025

A Publication of the Fulton Montgomery Regional Chamber of Commerce

The Fulton Montgomery Regional Chamber of Commerce supports our members and our region as a partner for business, workforce, and tourism development.

SEPTEMBER SIGNALS NEW SEASON FOR OUR BUSINESSES AND OUR COMMUNITIES

Photo at right: The brand-new showroom at 518 Renovations is officially open at 117 Van Road in Gloversville. They celebrated a Grand Opening on August 23 and welcomed the community with refreshments, entertainment and tours of the showroom. 518 Renovations provides home renovation and remodeling services. Kitchen and bath renovations, decks, flooring, additions, basement renovations, sunrooms, garage builds and more. Call them for more information at (518) 348-9000 or visit their website at https://518renovations.com/



Photo above: Purple Glass Healing Arts, LLC celebrated their Grand Opening in August with refreshments, tours and more! Purple Glass Healing Arts (PGHA) is the region's premier wellness center providing flexible, affordable office, teaching and meeting space for licensed and certified wellness facilitators. It is a beautiful, comfortable, centrally located, easily accessed, safe space offering short and long term options to self employed providers. PGHA offers a variety of wellness and self care services & personal growth, classes and workshops to the community & visitors alike. Visit the center at 64 E. Fulton Street in Gloversville or online at https://purpleglasshealingarts.com/





Photo above: Deb Dresser owner of Balloons & Things, held a ribbon-cutting event at the Chamber to celebrate her new Chamber membership! Balloons & Things offers balloon creations for all occasions—special events, retirements, showers, weddings, festivals, galas, and more. In addition, she offers craft classes at your business or organization for team

building, seasonal fun, or for any reason! Check out her <u>Facebook page</u> for more information or call (518) 848-0147.

Photos at left are from the HFM PTECH Summer Bridge Program Meet & Greet 15 for contact info.



with Business Partners event that took place on August 8 on the FMCC campus in Johnstown. For more information about becoming a business partner and helping to develop our future workforce, see page



2 N. Main Street, Gloversville, NY 12078 (518) 725-0641 | fultonmontgomeryny.org

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THE FULTON MONTGOMERY CHAMBER IS A MEMBER:

- ♦ Business Council of New York State
- ◆ <u>Center For Economic Growth—Capital Region</u>
- ♦ <u>Chamber Alliance of New York State</u>
- Fulton County Center for Regional Growth
- ♦ Fulton County Farm Bureau
- ♦ Montgomery County Farm Bureau
- New York State Farm Bureau



Message from the Executive Director

Dear Chamber Members and Friends,

As the school year begins across Fulton and Montgomery Counties, we are reminded of the incredible value in investing in our next generation. The Chamber has made it a mission this fall to highlight the many partnerships we share with local schools. These partnerships strengthen the bridge between education and opportunity, creating real connections between our students and the businesses that drive our region forward.

Through our ongoing work with the Business Education Partnership, PTECH initiatives, HFM BOCES, and Fulton-Montgomery Community College, we have seen how impactful it can be when employers and students come together. These programs not only prepare students for careers, but they also give businesses the chance to meet and mentor the workforce that will shape our future.

This month we are also preparing for one of our largest annual events, the Chamber Golf Classic, scheduled for Friday, September 12. We want to thank all the sponsors, registered golf teams, and volunteers who are helping to make this year's tournament possible. Your commitment ensures that the event will be both enjoyable and successful, while also laying the foundation for the Chamber's continued growth and prosperity. We look forward to gathering with so many of you on the course and celebrating the strong partnerships that make our region thrive.

Looking ahead, we are excited to announce that in December we will be hosting a large regional Workforce Roundtable. This event will bring together business leaders, educators, workforce partners, and our Foundation to focus on strategies to strengthen the pipeline of talent in both Fulton and Montgomery Counties. Our goal is to work collaboratively to ensure that businesses have access to a skilled and motivated workforce while providing students with the opportunities they need to succeed close to home.

We encourage you to stay tuned for more details and consider how your business might take part in these efforts. Together, we can continue to grow a strong and resilient workforce that benefits our entire region.

Warm regards, *MaryBeth Shults*

MEMBERSHIP MATTERS!



The Benefits of Membership with the Fulton Montgomery Regional Chamber of Commerce

For businesses of every size, from sole proprietors to large corporations, joining a Chamber of Commerce can be one of the most effective investments in long-term success. Chambers have long been the backbone of local economies, serving as connectors, advocates, and resources for business owners. Whether you're just starting out or looking to grow and strengthen your company, Chamber membership offers a host of benefits that go well beyond the cost of annual dues.

Networking and Visibility

One of the most powerful advantages of Chamber membership is the opportunity to build relationships. Chambers regularly host networking events, business-afterhours gatherings, and special programs that bring together professionals across a wide range of industries. These events provide fertile ground for making new connections, building referral networks, and expanding visibility in the community. For small businesses in particular, a Chamber can act as an amplifier—helping members get their name out to potential customers, clients, and collaborators.

Credibility and Trust

Research consistently shows that consumers are more likely to do business with companies that are members of their local Chamber of Commerce. Membership signals credibility, trustworthiness, and a commitment to the community. Displaying a Chamber plaque or a logo on your website not only enhances reputation but also reassures customers that you are a vested, active participant in the local economy. For many businesses, this credibility can translate directly into increased customer loyalty and sales.

Advocacy and Representation

Navigating the complexities of government regulations, taxes, and policies can be challenging for business owners. Our Chamber serves as the collective voice of the business community, advocating at the local, state, and even federal levels on issues that matter most to their members. From fighting for pro-business legislation to ensuring that small businesses have a seat at the table, our Chamber is a strong advocate that protects and promotes the interests of our regional business community as a whole.

Education and Resources

Another major benefit of membership is access to educational opportunities and business resources. We host workshops, training sessions, and seminars on topics ranging from digital marketing and workforce development to financial planning and leadership skills. Members can tap into the expertise of fellow professionals, mentors,



and guest speakers who provide valuable insights to help businesses thrive. Additionally, we maintain resource libraries, referral programs, and connections to organizations that can support your business' growth and development.

Community Engagement

Being a member of the Chamber also strengthens a business's ties to the community. Chambers organize festivals, fundraisers, and initiatives that not only enhance quality of life but also draw visitors and customers into the region. Participating in these events positions your business as a community partner, creating goodwill and stronger brand recognition.

Return on Investment

Ultimately, Chamber membership is an investment that pays dividends. The visibility, connections, resources, and advocacy provided by Chambers contribute to a healthier business climate—one where members are better positioned to succeed. For any business looking to expand its reach, increase its credibility, and make a meaningful impact in its community, joining the Chamber of Commerce is a smart, strategic decision.

Help us help you! Let us know what we can do to help strengthen YOUR business.

THANK YOU to the following Chamber members who have committed to sponsoring our golf tournament this year!

It's not too late to participate in the September 12 event —call (518)

725-0641 for details or to register:

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Lunch Sponsors













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- -Sunny Hunny Farms -Rose & Hughes Funeral Home -Egelston Energy -ADK Realty
- -Mental Health Association of Fulton & Montgomery Counties -Sacandaga Spirits -Derby Office Equipment



MEMBER ANNIVERSARIES August 2025

Thank you for your continued support!



31 - 40 YEARS

- Mountain Valley Hospice & Palliative Care—
 38
- Sacandaga Veterinary Clinic—31

21 - 30 YEARS

- L&L Embroidery—23
- Catholic Charities of Fulton and Montgomery Counties—22

11 - 20 YEARS

- Geesler's-20
- Empower Federal Credit Union—20
- Adirondack Mechanical Corporation—20
- Shults Insurance Agency—19
- Microtel Inn & Suites, Johnstown—18
- New York Oncology Hematology, P.C.—17
- Fulton County Historical Society
 & Museum—17
- Sacandaga Protection Committee—16
- Historic Hotel Broadalbin—16
- GPO Federal Credit Union—14
- Runnings—11
- Taco Bell, Johnstown—11

1 - 10 YEARS

- DHL Supply Chain—10
- Target Distribution Center—9
- Centro Civico of Amsterdam—8
- Loopie's Irish Pub—8
- Upstate Coffee Co.—6
- The Fort Plain Museum-4
- Northern Rivers Family of Services—4
- Chad Majewski Real Estate—3

- Brian's RV Repair & Service, LLC—3
- Landis Arboretum—2
- Soroptimist International of Fulton & Montgomery Counties—2
- Healthy Families Montgomery & Schoharie Counties (ICAN) - 2
- Lorenzo's Southside—1
- Caroga Lakeview Store—1
- One Church Street—1
- Aloe Counseling Associates LLC—1
- Anthony's Deli & Market—1
- Parkhurst Rodent & Pest Solutions—1



PURPLE GLASS HEALING ARTS: A DREAM REALIZED IN GLOVERSVILLE

Walking through the doors of Purple Glass Healing Arts in Gloversville, owner and operator Patti Noble

(pictured at right) feels a sense of pride every time. "I love making the rounds—walking the perimeter of the building and feeling the peace and beauty of the space," she said. "I know anyone who comes here will feel it too."

Purple Glass Healing Arts is Gloversville's premier wellness center, offering affordable and flexible office, teaching, and meeting space for licensed and certified wellness professionals. More than just a facility, it is a vibrant community hub where practitioners and clients alike can connect, grow, and heal. With a mix of short- and long-



term rentals, Purple Glass Healing Arts makes it easy for self-employed providers to focus on their work without the burden of high overhead costs.

For Noble, opening the center was the fulfillment of a dream that began years ago while she lived in New York City. "I would walk up and down the streets and think, wouldn't it be amazing to have all these wellness services under one roof?" she recalled. When a county-owned building in Gloversville went up for auction, she took a leap of faith, submitting the only bid.

The journey wasn't simple. COVID-19 delayed financing, legal processes, and renovations for more than a year. "There were many moments when I wondered if I could really make it happen," Noble admitted. "But every time the answer was yes." During that time, she collected furnishings and décor, envisioning the healing spaces that would one day fill the 3,800-square-foot building. After months of scrubbing, painting, and renovating—supported by her husband Dave and a circle of friends—Noble opened Purple Glass Healing Arts to the public.

Today, the center is home to yoga classes, artists, wellness coaches, and community organizations. Regular offerings include Simply Yoga by Colleen on Tuesdays and Thursdays, and Happy Heart Yoga by Jeanne on Wednesdays and Saturdays. Other providers use the space for private sessions, creative work, and workshops. The flexibility is a game-changer: practitioners can book space by the hour, day, or month without worrying about utilities or furnishings.

Noble herself brings deep expertise to the center. She is a certified Reiki practitioner, life coach, and Summit Transformation facilitator, that focuses on corporate wellness and stress management. She also runs Noble Mindset Reset, her personal coaching business at the center, and curates vintage finds through her Purple Glass Shop Therapy at the center, open by appointment.

What makes Purple Glass Healing Arts truly unique, Noble said, is its accessibility—for both pro-

viders and the community. "Not everyone has the resources to rent their own space fulltime. Here, health and wellness practitioners can start small, grow their practice, and share services that might not otherwise be available in our region."



Looking ahead, Noble hopes to expand Purple Glass Healing Arts offerings with more classes, fairs, and corporate wellness programs, even extending into virtual workshops. But at its heart, the center will always be about community. "When you leave your hometown and return with a new perspective, as I did, it's exciting to share that here," she said. "This space is about creating possibility—for myself, for practitioners, and for the people of the Fulton Montgomery region."

PURPLE GLASS HEALING ARTS 64 E. Fulton Street, Gloversville (518) 224-2583 | purpleglasshealingarts.com/facebook.com/choosewelltoday







MONTGOMERY COUNTY OFFICE FOR AGING OFFERS EXCITING EVENTS THIS MONTH!



Please join the Foundation of the Montgomery County Office for the Aging at their event on Thursday, September 11 from 5pm-8pm, "An Evening of

Perfect Pairings" at Lanzi's on the Lake, 1751 State Highway 30, Mayfield. It will be a night of craft beer, spirits and wine paired with delicious small bites with entertainment, raffles, champagne toast and more!

Tickets are only \$50 per person and can be purchased by calling 518-843-2300 or stopping in to the Montgomery County OFA office (135 Guy Park Avenue in Amsterdam). You can also purchase tickets online by selecting Perfect Pairings under the FUND drop down: https://officeforaging.com/get-involved/donate/

Play some pickleball while supporting the Office for Aging and Montgomery County Seniors at Pickleball for the Ages on Saturday, September 20 at the Nelliston Courts in Palatine Bridge (35 Main Street). Rain date is Sunday, September 21. Cost is \$40 per person and deadline to enter the event is September 8. There will be raffles and food will be available. Questions? Call (518) 843-2300 or register online here: https://www.vairified.com/for-the-ages-tournament



CALLING ALL CONTRACTORS! JOIN RUBY & QUIRI AT THEIR CONTRACTOR NIGHT ON SEPTEMBER 18



Ruby & Quiri is inviting all contractors to a Contractor Night at their showroom, located at 307 N. Comrie Avenue in Johnstown on Thursday, September 18. RSVP appreciated—please visit this link to do so:

https://ramarketing.formstack.com/forms/contractor_night_september_2025

NOW'S THE TIME TO

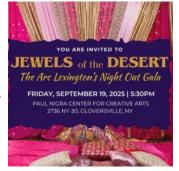
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STEP INTO THE MAGIC AT LEXINGTON'S NIGHT OUT GALA ON SEPTEMBER 19

'Jewels of the Desert' will feature an evening of elegance and entertainment for a cause that changes lives



The Arc Lexington is bringing

a magical experience on Friday, September 19, as it transforms the Paul Nigra Center for Creative Arts into a dazzling desert oasis for its Night Out Gala: Jewels of the Desert. Guests will be immersed in jewel-tones, shimmering candlelight and the scent of exotic spices as live music and captivating performances fill the air.

This spectacular evening will feature live music by the world-renowned rock band FLAME; mesmerizing entertainment including henna artists, fire dancers, exotic animals and surprise performers; an indulgent multi-course menu of gourmet cuisine prepared by Union Hall; elegant décor and immersive experiences for unforgettable photo moments; and raffles and a silent auction with treasures offering luxury travel packages, fine jewelry and one-of-akind art.

This year, the gala proudly honors Mary and Ben Elmore, recipients of the Transitions Founder's Circle Award, for their tireless advocacy for young adults with autism. Their dedication is deeply personal — their two sons are students at Transitions, with one recently graduating from the University at Albany, a milestone that exemplifies the program's success. The Elmore's passion also led to the creation of the Elmore Transitions Scholarship Fund, which helps students pursue their aspirations.

Transitions, a program of The Arc Lexington, is a nationally recognized post-secondary initiative that helps young adults with autism and other learning differences succeed in college, careers, and independent living. Through personalized coaching, skill-building, and community connections, Transitions empowers students to reach their goals, develop lifelong skills, and live fulfilling, independent lives.

"Mary and Ben have been tireless advocates for creating opportunities and raising visibility for young adults with autism," said Shaloni Winston, CEO of The Arc Lexington. "Their commitment to our mission and their belief in the potential of every individual have had a lasting impact on our community. We are thrilled to honor them at this year's gala."

In reflecting on the honor, Mary Elmore shared, "Transitions has given our family hope, confidence, and a community that believes in our sons. This gala isn't just a celebration; it's a way to open doors for more young adults like them."

Tickets are \$125 per person. Tables of 10 and VIP packages are available, but seating is limited and expected to sell quickly. All proceeds benefit The Arc Lexington's programs and services that empower individuals with intellectual and developmental disabilities.

Reserve your spot today at https://thearclexington.org/2025-lexington-gala or call Jessica Hansen 518-705-9861.

MOHAWK VALLEY ECONOMIC DEVELOPMENT DISTRICT, INC. (MVEDD) AWARDED USDA RURAL MICROENTREPRENEUR ASSISTANCE PROGRAM (RMAP) GRANT TO SUPPORT SMALL BUSINESSES IN THE MOHAWK VALLEY

The Mohawk Valley Economic Development District, Inc. (MVEDD) is pleased to announce it has been awarded funding through the USDA Rural Microentrepreneur Assistance Program (RMAP). This grant will enable MVEDD to expand its support for rural microenterprises across the region, offering targeted technical assistance and financial guidance to help small businesses thrive. The RMAP award will allow MVEDD to deliver a series of hybrid workshops and one-on-one consulting services designed to help rural entrepreneurs identify and secure funding opportunities, strengthen their financial planning, and position their businesses for long-term success. "Our region is rich with entrepreneurial spirit, and this funding allows us to meet small businesses where they are-providing the tools and guidance they need to grow," said Stephen Smith, Executive Director of MVEDD. "We're proud to continue building a resilient rural economy in the Mohawk Valley."

Upcoming Workshops Will Cover:

- Funding and Accessing Grants: Basics for finding and applying for grant funding
- **Capital Stacking**: Strategies for layering public and private funding
- **Budgeting for Your Project**: Building realistic and fundable budgets
- **Proforma 101**: Understanding financial projections **Financial Documentation**: Why it matters and how to get it right

All workshops will be offered in a **hybrid format**, welcoming participation from rural businesses throughout the Mohawk Valley. In addition to group sessions, MVEDD will provide **individualized support** to help businesses identify grant opportunities and help prepare competitive applications.

MVEDD encourages rural entrepreneurs, startups, and small business owners to take advantage of this opportunity to strengthen their operations and access new funding pathways.

For more information or to register for upcoming workshops, please visit: mvedd.org/usda-rmap

NEW GLOVERSVILLE PUBLIC LIBRARY HOURS

On September 2, the Gloversville Public Library's hours will change. They will now be closed Sunday and Monday, open 9am—5:30pm Tuesday, Thursday and Friday; 11am to 7:30pm on Wednesday, and 11am to 5pm on Saturday

There will be a free NARCAN training at the library for community members on how to recognize, respond and give naloxone (Narcan) to prevent an opioid overdose from being fatal on Monday, Sept. 12 at 2pm.

Questions? Give the Library a call at (518) 725-2819 or email gpl@mvls.info

SACANDAGA PROTECTION COMMITTEE OFFERS \$10,000 RAFFLE

The Sacandaga Protection Committee is offering its 2025 \$10,000 Raffle and tickets are available now! Ticket price is \$100 and only 400 tickets will be sold. Prizes:



1st prize—\$10,000 2nd prize—\$2,500 3rd prize—\$1,000 4th prize—\$500 10—\$100 prizes Drawing will be held on September 5 and winners will be called the morning after. Tickets are available at the Chamber office at 2 N. Main Street, Gloversville.

ABOUT THE ORGANIZATION:

The Sacandaga Protection Committee (SPC), composed of community leaders, lake users, permit holders and area property taxpayers, was formed in 2009 to develop strategies to protect the environmental, economic and legal interests of the entire lake.

Mission

To preserve the exclusive use permit system and public access to the Great Sacandaga Lake, thereby ensuring the greatest enjoyment of the lake by all users and bringing benefits to the surrounding communities.

Focus

- To protect and maintain the permit system on the Hudson River Black River Regulating District's buffer lands surrounding the Great Sacandaga Lake, a system which has served the lake community well since 1931.
- To support use and recreation on the Great Sacandaga Lake so the lake may be enjoyed by all users via highquality public and private beaches, boat launches, access points, and other facilities.
- To provide prompt and effective communication to permit holders, other lake users, and members of the lake community regarding major issues affecting use of and access to the Great Sacandaga Lake.
- To maintain sufficient financial resources to protect and defend the rights of the Great Sacandaga Lake community against actions that could adversely affect the current permit system, public access, and the entire lake community.

As a 501(C)4 not for profit, the Sacandaga Protection Committee is the only organization protecting the legal rights of permit holders, other lake users, and the lake community. For more information visit the group online at https://sacandagaprotectioncommittee.com/

MOUNTAIN VALLEY HOSPICE & PALLIATIVE CARE NEWS

Mountain Valley Hospice & Palliative Care is offering a



free 8-week bereavement workshop for community members.

Grief is a journey no one should have to walk alone. MVHPC can help you find support through your loss.

Join them for this Bereavement Workshop facilitated by R.W. Williams, designed to provide a safe and compassionate space for healing and connec-

tion. Work to navigate the path of loss with understanding, support and hope.

The workshop begins on Tuesday, September 9, 5pm-7pm and will be held at Hospice at 108 Steele Avenue in Gloversville. The workshop will meet once per week, on Tuesdays. Open to Hospice and non-Hospice communities. There will be educational information about the grief process, a safe space to share experiences, and a discussion of coping strategies.

Space is limited; to register call their office at (518) 725 -4545 OR email receptionist@mvhcares.org.

MVHPC also has a **lunch and learn series called** "Caring Forward: Nourishing Conversations"

where they focus on caregiving and provide information to caregivers. The next conversation in the series is on Fall Prevention/Safety where you will be introduced to practical tips, support and resources to help prevent falls and create safer environments at home. The class will be facilitated by Katherine Gotobed-Frasier, RN and will be held at Hospice on September 16 from 11:30am-12:30pm. A light lunch will be served. Register by calling the Hospice office or use the same email as

above.

Hospice staff is holding a **fundraising chicken BBQ** by the Sturgess Family on Wednesday, September 17 at Runnings in Gloversville, from 2pm-6pm. Tickets are \$16 and include chicken, potato, cole slaw, roll and dessert. Presale tickets will be sold at Hospice and all presale dinners



must be picked up by 5:30pm the day of the event.

To learn all about Mountain Valley Hospice & Palliative Care, visit them online on their website <u>mvhcares.org</u> or on Facebook.

FREE 55+ TECH CLASSES AT T-MOBILE JOHNSTOWN

T-Mobile in Johnstown, 213 N. Comrie Avenue, has been holding a series of Tech Classes for those 55 and older at their store. The next

class is scheduled for Monday, September 8 from 9am-10am and in October on Tuesday, October 7 from 9am-

10am. You don't have



to be a T-Mobile customer to attend. These classes started at their store in Herkimer County with a partnership with the Center for Aging there and it has proven to be very popular. The first classes in Johnstown have also enjoyed many community people looking for help with ANY tech questions they may have.

The classes are held in a Q&A style on anything imaginable – cell phones, Chromebooks, tablets, etc. Some of the questions they have encountered are things like, "How do I Facetime my grandkids?," or "How do I protect myself from malware?" The team has found that this Q&A setup has worked well, and that many people have the same questions they just don't know where to go to get hands-on help. They have also found that everyone attending learns from each other. It is not a T-Mobile sales pitch; the team at T-Mobile really wants to connect with the community and help people with their technology questions and issues.

RSVP for the classes is appreciated – simply call the store with questions or to let them know you will attend – (838) 383-4181.

GREAT SACANDAGA BREWING CO. NEWS

Great Sacandaga Brewing Co., located at 3647 State Highway 30 in Broadalbin, is hosting its Fifth Annual Hop



Wheels Car Show on Saturday, September 13, 12pm—4pm. Registration for cars is 9am-11:30am and the show starts at noon with trophies awarded at 3:30pm.

In addition, there will be a Fiveyear birthday bash Pig Roast on Sunday, September 28 at 2pm. Tickets must be purchased at the brewery in person no later than

September 19. Tickets are \$35 and includes pig, mac salad, cole slaw, tossed salad, baked beans, corn on the cob and rolls with the roast ready at 2pm. Big Fez and the Surfmat-

ics take the stage at 3pm. Bring your chairs and pop ups and stay a while and enjoy.

Don't miss the next Trivia Night Live! at the brewery on Friday, September 12 at 6:30pm. Reservations are suggested and there will be food specials available. Visit the



brewery on <u>Facebook</u> or on their website at https://www.greatsacandagabrewing.com/

EMPOWHERING DESIGNS MOVES TO NEW LOCATION IN GLOVERSVILLE

EmpowHERing Designs has moved to a new location in



Gloversville, 47 S. Main Street. The business, that custom makes dozens of products, including items such as shirts, tumblers and much more. You can still visit online at empowheringdesigns.com or on Facebook. They will be open at their new location on September 8.

Congratulations on your new location!

THE BOHO DINOSAUR'S GREENERY AND SCHWALBACHER BREWING PARTNER FOR A FUN EVENT

The <u>Boho Dinosaur's Greenery</u> is partnering with <u>Schwalbacher Brewing</u> for a Plant BINGO event at the brewery at 30 E. Main Street in Amsterdam, on Saturday, September



WED 10A-4P THURS 10A-7P FRI 10A-4P SAT 10A-4P HOUSEPLANTS, SUPPLIES, PLANT CARE HELP TO at 6pm. Tickets are \$35 per person and includes your first drink, and playing 10 exciting rounds of BINGO with chances to win beautiful plants as prizes.

Grab your friends, sip some great brews, and try your



luck—because nothing pairs better with beer than BINGO and greenery! Tickets can be purchased at Boho Dinosaur's Greenery at 86 Briggs

Street, Suite 3 in Johnstown or at the following <u>link</u>. Visit the Greenery on their Facebook page <u>here</u>, or on their <u>website</u> or link with the brewery at their Facebook page <u>here</u> or on their website <u>www.schwalbacherbrewing.com</u>



Our golf tournament is this month (see above information)! There are many ways to promote your business through this popular event. Use it as a day to thank customers, or key employees by having them golf and spend the day on the course with fellow Chamber members. Or you and/or your team can volunteer on the day of the tournament. There are also sponsorship opportunities available at many different levels.

For a golf registration form, or information about how your business can sponsor the event, please access the form <u>here</u>. If you have any questions or need additional information please call the Chamber at (518) 725-0641.

TOUR S NEWS & UPDATES

SO MUCH going on in our region! Follow links for details or reference the event calendars on 44lakes.com or visitmontgomerycountyny.com

AN EVENING OF HISTORY & HAUNTINGS-A PARANORMAL INVESTIGATION WITH BRIAN CANO



Join distinguished paranormal researcher Brian J. Cano as he explores the Old Montgomery County Courthouse and County Annex (weather permitting) in Fonda, NY! Location is 9 Park Street, Fonda.

Welcome to an unforgettable evening of History and Hauntings!

MONTGOMERY COUNT At 5PM they will begin with a Research Workshop with County employees. Still reeling over an unexplained experience at your home? Learn how to conduct your own paranormal research utilizing a History & Archives Department and other available resources.

Bring your own bagged lunch for a dinner break from 6:30 to 8PM. Mingle with Brian Cano, the renowned paranormal investigator, whose made appearances on Most Terrifying Places in America (2010), Haunted Collector (2011-2013), Bermuda Triangle – Science of the Abyss (2016), Paranormal Caught on Camera (2019- Current), The Curse of Oak Island - Drilling Down (2019), Doomsday Caught on Camera (2020), and The UnXplained with William Shatner (2020).

Join Brian as he conducts a paranormal investigation to discover the eerie secrets of the Old Courthouse, built in 1836. Experience the live investigation and uncover the ghostly tales of this historic site, including the spirit of Linda," a woman in a blue Victorian dress.

Don't miss this spine-chilling event! Secure your spot now!

Session 1 includes workshop from 5 to 6:30PM, break and then investigation from 8 to 10PM.

Session 2 from 10 to midnight is INVESTIGATION ONLY. Due to the historical nature of the building, it is not wheelchair accessible.

Purchase tickets on Eventbrite here.

BACON & BREW FEST HOSTED BY GLOVERSVILLE RECREATION COMMISSION SCHEDULED FOR **SEPTEMBER 20**

Bacon and Brew-is there anything better? If you agree, then join the Gloversville Recreation Commission on Saturday, September 20 for Bacon & Brew Fest in downtown Gloversville at Trail Station Park!

Enjoy live music, Bacon, Brews, and over 50 vendors. Visit the Beer Garden for drinks from Stump City Brewing, Mean Max Brew Works and Second Act Spirits. \$5 admission to enter beer garden—must be 21 or over. There will be many food vendors with bacon selections!



FULTON COUNT Live Music: 4:00pm Fenimore Blues 6:45pm Cover Crush

JOHNSTOWN HISTORICAL SOCIETY PRESENTS YOUTH HISTORY SOCIETY

Are you entering grades 7-12? Are you interested in history, costuming, reenacting, cemeteries, genealogy, museums, or any other history related activities? This is the club for you.

The Johnstown Historical Society is excited to announce the first meeting of the STUDENT led Youth History Society. Adult volunteers from the Johnstown Historical Society will guide and oversee this club and help the students decide what how they want to proceed and what they want their mission and activities to include!

At this first meeting students will choose leadership, designate roles, and create a mission and decide what their first activity will be. This club will be what YOU make it. Even the name! The name of this group is also up for debate!

They will meet at 5:30pm Thursday 9/25 at James Burk's Inn. Light refreshments will be served. Meeting will conclude at approximately 6:30pm. More info here.





The Fulton Montgomery Regional Chamber of Commerce Presents:





TUESDAY, SEPTEMBER 16TH, 2025 5:00-7:00 PM

5005 NY-30, AMSTERDAM, NY 12010

An evening of networking for professionals!





SCAN HERE TO RSVP!
PLEASE CALL (518) 725-0641 OR
EMAIL FULTONMONTGOMERYNY@GMAIL.COM
WITH ANY QUESTIONS!

ATTENTION BUSINESSES IN THE CITY OF GLOVERSVILLE

The Gloversville Economic

Development Corporation has loans
available for businesses located in the City at comfortable and competitive rates for a variety of needs and purposes! Interested businesses should call the Chamber or email marybeth@fultonmontgomeryny.org

IRS AND PARTNERS REMIND BUSINESS OWNERS AND TAX PRO-FESSIONALS TO GUARD AGAINST IDENTITY THEFT

Wrapping up the series the Summer Security Summit, the IRS and its partners remind small business owners and tax pros to guard against identity theft. Here are some common schemes and scams:

- Fake "new client" schemes: Fraudsters pose as prospective clients, sending malicious attachments or links to steal login credentials or install malware.
- **Phishing emails:** Sent to encourage sharing sensitive information, such as passwords, Social Security numbers, Central Authorization File information or into clicking harmful links.
- Other scams: Calls, texts, fake printed correspondence and misleading social media posts to gain access to client data.

Social media scams: Circulating inaccurate or misleading tax information.

Businesses should know warning signs of identity theft. Here are some of the preventive tools the IRS and its Security Summit partners recommend:

<u>IRS Identity Protection PIN Opt-In Program</u>: Six-digit PINS to protect clients from someone else filing a tax return using their SSN.

<u>Publication 5708</u>, Creating a Written Information Security Plan for your Tax & Accounting Practice. This publication has a template for writing a WISP. By law, all tax professionals are required to have a WISP in place for their business.

<u>Security Six</u>: anti-virus software, firewalls, backup software or services, encrypted drives, MFAs and virtual private networks or VPNs.

For more information visit the IRS website here.



Promote YOUR business here for \$75/month WITH free links to your online platforms!

Contact

OPENING DOORS TO GLOBAL GROWTH: How the U.S. International Trade Administration Helps Small Businesses

For many small businesses in our region, the idea of selling products or services overseas might seem out of reach. Questions about regulations, logistics, financing, and finding trustworthy partners abroad often keep entrepreneurs from exploring these opportunities. Yet, international markets can provide new customers, stronger revenues, and long-term growth.

That's where the U.S. International Trade Administration (ITA) comes in. As part of the U.S. Department of Commerce, the ITA helps American businesses—especially small and medium-sized enterprises—navigate the complexities of exporting and succeed in the global marketplace. Its mission is to strengthen the global competitiveness of U.S. industry, and many of its programs are designed specifically with small business owners in mind.

Export Counseling and Market Insights

The ITA provides personalized export counseling through a nationwide network of U.S. Export Assistance Centers (USEACs). Trade specialists meet one-on-one with business owners to guide them through identifying international markets, understanding foreign regulations, and addressing export documentation requirements.

The ITA also produces detailed market research reports on industry trends, consumer demand, and global competition. For small businesses without the staff or budget to conduct such research on their own, this information is a powerful tool for making smarter decisions.

Connecting with International Partners

Finding reliable customers and distributors overseas is often one of the biggest hurdles for small businesses. The ITA organizes trade missions, trade shows, and matchmaking programs that connect U.S. companies with pre-screened international partners.

One popular service is the Gold Key Business Matchmaking program, which arranges face-to-face meetings with potential buyers, agents, and distributors abroad. These introductions, backed by translation services and partner background checks, make it easier for small businesses to establish trustworthy relationships.

Advocating for Fair Trade

The ITA also serves as an advocate for U.S. companies by monitoring trade practices and ensuring a level playing field. Its Enforcement and Compliance division works to address unfair practices like dumping, subsidies, and intellectual property violations—issues that individual small businesses would struggle to fight alone.

Financing for Export Growth

While the ITA doesn't issue loans, it works closely with partners such as the Export-Import Bank of the United States (EXIM) and the Small Business Administration (SBA) to help companies secure financing and protect themselves from the risks of international sales. This support can provide peace of mind when fulfilling large overseas orders.

Why It Matters for Our Business Community

As a Chamber, we encourage local small businesses to think beyond our borders. Exporting isn't just for large corporations—it's an opportunity for businesses of all sizes to find new customers, diversify revenue streams, and become more competitive. With the ITA's expertise and resources, taking the first steps into international trade is far more manageable than many realize.

If you're interested in learning more about the ITA and how its services could benefit your business, visit www.trade.gov or contact your nearest U.S. Export Assistance Center. For those of us in the Mohawk Valley, you can contact the Export Assistance Center in White Plains at 245 Main Street, Ste. 630, White Plains, NY 10601 (914) 682 -6712.

Your next big customer may be waiting overseas.



Nicole Walrath VanAlstyne,

Director of Workforce Development nicolew@ fultonmontgomeryny.org







Natalie May, Business & Education Partnership Coord. nataliem@ fultonmontgomeryny.org

MANUFACTURING CAREER & JOB FAIR EXPO

Celebrate regional manufacturing and explore local career opportunities at the Career and Job Fair Expo on Thursday, October 9, from 10 AM – 2 PM at Fulton-Montgomery Community College. Attendees can connect with employers and learn about opportunities in logistics, robotics, industrial and mechanical engineering, CNC programming, shipping/handling, and more. The event also highlights valuable training and career development resources. For more information, contact John Goldswer at jgoldswer@fmsworkforcesolutions.org.

Made in the Mohawk Valley: Celebrating <u>Regional</u> Manutacturing! October 9 **10 AM TO 2 PM** Career and Job Fair Expo **Fulton Montgomery Community College** 2805 St. Hwy. 67 Johnstown, NY 'Held in the guad! EXPLORE OPPORTUNITIES IN: . DATA ANALYZING FORKLIFT OPERATION ASSEMBLING/PACKAGING INDUSTRIAL ENGINEERING COC OPERATION/PROGRAMMING SHIPPING/HANDLING MECHANICAL ENGINEERING QUALITY CONTROL INSPECTION LOGISTICS · ROBOTICS DEVELOPMENT AND TRAINING RESOURCES! GET INSPIRED! GET INFORMED! GET HIRED! Questions? Email: jgoldswer@fmsworkforcesolutions.org Fulton Montgomery REGIONAL CHAMBER OF COMMERCE W RKFORCE IN COLLABORATION WITH:

INDUSTRY INSIGHT DAYS AT HFM PTECH

We're excited to announce that Workplace Wednesday is now Industry Insight Day! With block scheduling, these events will rotate between Tuesdays and Wednesdays, but the mission remains the same: connecting students with professionals and offering valuable career exploration opportunities.

We are seeking mentors to lead "Professional 101" seminars and businesses willing to host students for workplace tours. If you're interested in participating, please sign up here: https://forms.gle/rveCvyDSoSJEs38V7.



GET INVOLVED WITH YOUR CHAMBER

All events offer FREE admission for Chamber members and their employees. Unless otherwise indicated (highlighted), please RSVP to (518) 725-0641 or email fultonmontgomeryny@gmail.com.

Friday, September 12 **CHAMBER GOLF CLASSIC**

Hales Mills Country Club, 146 Steele Road, Johnstown

See pages 10, 11 for details and sign up for this event that supports the Chamber's 2026 Scholarship program, as well as Chamber events and programs. Join Presenting Sponsor Miracle-Ear and support our region's students!

Tuesday, September 16, 5pm-7pm **BUSINESS AFTER HOURS AT RECOVERY ROOM SPORTS GRILL**

5005 State Highway 30, Amsterdam

Join us for Business After Hours at Recovery Sports Grill! Bring your business cards, meet fellow professionals, and enjoy the fact that it's Taco Tuesday! RSVP here: https://business.fultonmontgomeryny.org/events/ details/business-after-hours-at-recovery-sports-grill-46198

Wednesday, October 8, 12-1pm VIRTUAL RIBBON-CUTTING AND LIVE **DEMO FOR MY LIFE-THIS TIME AROUND**

Join us Wednesday, October 8 as we welcome new Chamber member My Life – This Time Around with a virtual ribbon cutting and live demo!

Founder Charity Pagano will give a brief training on the use of video/reels with the Growth-Nurture-Sales strategy to get more leads and clients using content!

Before the event, we encourage you to share your biggest social media challenges and complete this short survey: https://forms.gle/ XX8ChznoU92Q63WM7

Chamber members who attend this event get a free guide: "5 Posts to Help You Get Seen This Week," perfect for small businesses looking to boost their online presence. RSVP to the Chamber and you will get a link to the ribbon-cutting and demo.



THE CHAMBER IS LOOKING FOR A **COMMUNITY OUTREACH & MEMBERSHIP DIRECTOR**

The Fulton Montgomery Regional Chamber of Commerce is seeking an energetic, people-focused Community Outreach & Membership Director to grow and engage our business community.

In this role, you'll build relationships with local businesses, promote Chamber events and programs, and help create a strong, connected business environment. You'll also be a key player in member recruitment, retention, sponsorship outreach, and event support.

For a full job description, please visit **this link.**



Working together to build your business.

- Graphic Design
- · Business Printing
- Catalog Creation
- Annual Reports
- Menu Creation
- · Direct Mail
- Brochures
- Business Cards
- Letterhead
- Envelopes
- Multiple Part Forms
- Signage
- · Promotional Products
- Banners
- Etc....



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